

EuroComp Remuneration Survey



Summer 2006 Edition: Geographic Comparison Report

Report ID = Sample Report

Country: Germany Metro: DEBE; DEDD; DEDK; DEFM; DEZZ; DEHM; DEMC; DEST

Report created for: Basic Report - All Companies Included

04 December 2006

Currency: EU Euro

Report Selection Criteria

Report Run At: 04 Dec 2006 08:43:47

Currency: EU Euro

Exchange Rate: 1

Countries: Germany

Metros: Germany - Berlin Metro
Germany - Dresden Metro
Germany - Düsseldorf/Köln Metro
Germany - Frankfurt AM Metro
Germany - Germany Other
Germany - Hamburg Metro
Germany - Munich Metro
Germany - Stuttgart Metro

WMG Survey Job Code: 13130 - Buyer 3
13210 - Purchasing Manager 1

Companies Meeting Report Selection Criteria

Applied Materials
Hitachi Europe Limited
Microsoft
Unisys

EDS
IBM
Nokia

EMC
Infineon Technologies
Solectron

Fujitsu Microelectronics
Lucent Technologies
Tektronix

EuroComp Remuneration Survey



Summer 2006 Edition: Geographic Comparison Report
Report ID = Sample Report
Country: Germany Metro: DEBE; DEDD; DEDK; DEFM; DEZZ; DEHM; DEMC; DEST
Report created for: Basic Report - All Companies Included

04 December 2006

Currency: EU Euro

Job Selection Summary

<u>Job Code</u>	<u>Job Title</u>	<u>Number of Companies</u>	<u>Incumbents Included</u>	<u>Incumbents Excluded</u>	<u>Your</u>
13130	Buyer 3	9	28	41	0
13210	Purchasing Manager 1	7	15	0	0

* No company can represent more than 1/3 of the data in a given job. Less than 3 incumbents = insufficient data

EuroComp Remuneration Survey



Summer 2006 Edition: Geographic Comparison Report

Report ID = Sample Report

Country: Germany Metro: DEBE; DEDD; DEDK; DEFM; DEZZ; DEHM; DEMC; DEST

Report created for: Basic Report - All Companies Included

04 December 2006

Currency: EU Euro

DATA FOR MY COMPANY DISPLAYED IN ITALICS

REPRESENTS: Employee Weighted Average

Job Code	Job Title	Country	Metro Area	Total Number of Employees Reported	Number of Companies Reported	Base Salary	Total Target Pay	Total Actual Pay	
13130	Buyer 3	<i>* All Countries</i>		27	8	64,419	68,412	67,247	
		<i>Germany</i>	<i>* All Metros</i>	27	8	64,419	100.0 % 68,412	100.0 % 67,247	100.0 %
		<i>Germany</i>	<i>Frankfurt AM Metro</i>	9	2	62,062	96.3 % 62,062	90.7 % 62,062	92.3 %
		<i>Germany</i>	<i>Germany Other</i>	16	4	65,294	101.4 % 71,414	104.4 % 69,985	104.1 %
13210	Purchasing Manager 1	<i>* All Countries</i>		15	7	77,794	85,275	87,790	
		<i>Germany</i>	<i>* All Metros</i>	15	7	77,794	100.0 % 85,275	100.0 % 87,790	100.0 %
		<i>Germany</i>	<i>Düsseldorf/Köln Metro</i>	3	2	75,062	96.5 % 85,157	99.9 % 91,984	104.8 %
		<i>Germany</i>	<i>Germany Other</i>	10	4	81,534	104.8 % 87,242	102.3 % 89,132	101.5 %

(Light Grey) = Insufficient data for analysis

(Empty Cell) = No data