

EuroComp Remuneration Survey



Summer 2006 Edition: Industry Comparison Report

Report ID = Sample Report

Country: Germany Metro: DEBE; DEDD; DEDK; DEFM; DEZZ; DEHM; DEMC; DEST

Report created for: Basic Report - All Companies Included

04 December 2006

Currency: EU Euro

Report Selection Criteria

Report Run At: 04 Dec 2006 08:44:38

Currency: EU Euro

Exchange Rate: 1

Countries: Germany

Metros: Germany - Berlin Metro
Germany - Dresden Metro
Germany - Düsseldorf/Köln Metro
Germany - Frankfurt AM Metro
Germany - Germany Other
Germany - Hamburg Metro
Germany - Munich Metro
Germany - Stuttgart Metro

WMG Survey Job Code: 13130 - Buyer 3
13210 - Purchasing Manager 1

Companies Meeting Report Selection Criteria

Applied Materials
Hitachi Europe Limited
Microsoft
Unisys

EDS
IBM
Nokia

EMC
Infineon Technologies
Solectron

Fujitsu Microelectronics
Lucent Technologies
Tektronix

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Job Selection Summary

<u>Job Code</u>	<u>Job Title</u>	<u>Number of Companies</u>	<u>Incumbents Included</u>	<u>Incumbents Excluded</u>	<u>Your</u>
13130	Buyer 3	9	28	41	0
13210	Purchasing Manager 1	7	15	0	0

* No company can represent more than 1/3 of the data in a given job. Less than 3 incumbents = insufficient data

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DATA FOR MY COMPANY DISPLAYED IN ITALICS

REPRESENTS: Employee Weighted Average

Job Code	Job Title	Industry	Total Number of Employees Reported	Number of Companies Reported	Base Salary	Total Target Pay	Total Actual Pay			
13130	Buyer 3	* All Industries	27	8	64,419	68,412	67,247			
		Computer Systems	10	2	66,943	103.9 %	70,600	103.2 %	70,454	104.8 %
		Consulting / Integration	8	1	62,320	96.7 %	62,320	91.1 %	62,320	92.7 %
		Telecommunications Equipment	6	2	63,697	98.9 %	73,038	106.8 %	69,103	102.8 %
13210	Purchasing Manager 1	* All Industries	15	7	77,794	85,275	87,790			
		Computer Systems	5	2	86,632	111.4 %	89,668	105.2 %	89,547	102.0 %
		Telecommunications Equipment	7	2	76,786	98.7 %	86,100	101.0 %	91,199	103.9 %

(Light Grey) = Insufficient data for analysis

(Empty Cell) = No data