

EuroComp Remuneration Survey



Summer 2006 Edition: Stock Option Report

Report ID = Sample Report

Country: Germany Metro: DEBE; DEDD; DEDK; DEFM; DEZZ; DEHM; DEMC; DEST

Report created for: Basic Report - All Companies Included

04 December 2006

Report Selection Criteria

Report Run At: 04 Dec 2006 08:48:12

Countries: Germany

Metros: Germany - Berlin Metro
Germany - Dresden Metro
Germany - Düsseldorf/Köln Metro
Germany - Frankfurt AM Metro
Germany - Germany Other
Germany - Hamburg Metro
Germany - Munich Metro
Germany - Stuttgart Metro

WMG Survey Job Code: 13130 - Buyer 3
13210 - Purchasing Manager 1

Companies Meeting Report Selection Criteria

Applied Materials
Hitachi Europe Limited
Microsoft
Unisys

EDS
IBM
Nokia

EMC
Infineon Technologies
Solectron

Fujitsu Microelectronics
Lucent Technologies
Tektronix

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Job Selection Summary

<u>Job Code</u>	<u>Job Title</u>	<u>Number of Companies</u>	<u>Incumbents Included</u>	<u>Incumbents Excluded</u>	<u>Your</u>
13130	Buyer 3	9	28	41	0
13210	Purchasing Manager 1	7	15	0	0

* No company can represent more than 1/3 of the data in a given job. Less than 3 incumbents = insufficient data

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DATA FOR MY COMPANY DISPLAYED IN ITALICS

Job Code	Job Title	Total Number of Employees Reported	Number of Companies Reported	No Option Programme	Ineligible	Eligible	Receiving	Average Number Stock Options	Average Price US Dollars	Average Gross US Dollars
13130	Buyer 3	28	9	32.1 %	7.1 %	60.7 %	7.1 %	600	13.49	7,380
13210	Purchasing Manager 1	15	7	13.3 %	33.3 %	53.3 %	0.0 %			

(Light Grey) = Insufficient data for analysis

(Empty Cell) = No data