

EuroComp Remuneration Survey



Summer 2006 Edition: Summary Report

Report ID = Sample Report

Country: Germany Metro: DEBE; DEDD; DEDK; DEFM; DEZZ; DEHM; DEMC; DEST

Report created for: Basic Report - All Companies Included

04 December 2006

Currency: EU Euro

Report Selection Criteria

Report Run At: 04 Dec 2006 08:40:23

Currency: EU Euro

Exchange Rate: 1

Countries: Germany

Metros: Germany - Berlin Metro
Germany - Dresden Metro
Germany - Düsseldorf/Köln Metro
Germany - Frankfurt AM Metro
Germany - Germany Other
Germany - Hamburg Metro
Germany - Munich Metro
Germany - Stuttgart Metro

WMG Survey Job Code: 13130 - Buyer 3
13210 - Purchasing Manager 1

Companies Meeting Report Selection Criteria

Applied Materials	EDS	EMC	Fujitsu Microelectronics
Hitachi Europe Limited	IBM	Infineon Technologies	Lucent Technologies
Microsoft	Nokia	Solectron	Tektronix
Unisys			

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Job Selection Summary

<u>Job Code</u>	<u>Job Title</u>	<u>Number of Companies</u>	<u>Incumbents Included</u>	<u>Incumbents Excluded</u>	<u>Your</u>
13130	Buyer 3	9	28	41	0
13210	Purchasing Manager 1	7	15	0	0

* No company can represent more than 1/3 of the data in a given job. Less than 3 incumbents = insufficient data

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DATA FOR MY COMPANY DISPLAYED IN ITALICS

REPRESENTS: Employee Weighted Average

Job Code	Job Title	Guaranteed Payments	Base Salary	Profit Sharing Target	Incentive Target	Total Target Pay (Base + PS + IT)	Profit Sharing	Incentive Last Year	Total Actual Pay (Base + PS + ILY)	Stock Option Avg Gross US Dollars	Total Number of Employees Reported	Number of Companies Reported
13130	Buyer 3		64,419	3,597	8,129	68,412	4,172	5,636	67,247	7,380	28	9
13210	Purchasing Manager 1		77,794	3,813	9,316	85,275	4,276	12,428	87,790		15	7

(Light Grey) = Insufficient data for analysis

(Empty Cell) = No data