

**17130 Marketing Management - Career**

	<b>Base Pay</b>	<b>Other Variable Cash Target</b>	<b>Individual Variable Cash Target</b>	<b>Total Target Cash</b>	<b>Other Variable Cash</b>	<b>Individual Variable Cash</b>	<b>Total Actual Cash</b>
<b>Highest 5</b>	153,000		45,900	198,900	13,705	38,630	153,300
	146,000		44,000	190,000	9,967	33,300	146,714
	125,004		38,143	152,748	2,797	32,909	137,817
	120,000		35,000	146,227	1,747	21,830	132,957
	112,200		33,032	140,000	1,633	20,757	126,509
<b>90th Percentile</b>	112,200		35,000	140,000	13,705	32,909	132,957
<b>75th Percentile</b>	103,441		20,670	124,022	9,967	12,813	107,474
<b>50th Percentile</b>	93,262		15,461	107,826	2,797	4,200	95,000
<b>25th Percentile</b>	73,704		10,800	84,447	1,747	3,000	83,404
<b>10th Percentile</b>	63,336		8,640	72,714	1,633	2,200	70,044
<b>Lowest 5</b>	68,004		9,000	72,836	13,705	3,000	75,000
	63,336		8,640	72,714	9,967	2,593	70,044
	63,300		7,677	69,000	2,797	2,200	65,536
	60,000		7,200	66,465	1,747	2,040	64,800
	57,600		3,165	66,240	1,633	1,500	60,600
<b>Number Of Employees</b>	40		36	40	5	24	35
<b>Market Average</b>	92,997		18,443	109,595	5,970	10,473	98,002
<b>Number Of Companies</b>	11		9	11	3	4	8
<b>Company Weighted Average</b>	94,526		20,580	111,077	5,441	10,802	95,485

(Light Grey) = Insufficient data for analysis

(Empty Cell) = No data

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