

# Credit Union Salary Survey



20XX Edition: Detail Report  
Report ID =

## 10022 MEMBER SERVICES REPRESENTATIVE 2

Under limited supervision, provides counsel to new and existing members in regard to the various Credit Union services and investment opportunities available. Assists and advises members in the opening of regular share accounts, checking, share drafts, trusts, insured investments, life-insurance savings and Christmas Clubs. Promotes new programs and distributes literature to interested members. Completes basic data entry required to execute basic teller transactions. Maintains control over cash draw and balances transactions daily. Maintains files and supplies of promotional materials and enrollment forms. Cross-sells additional product/services to new and existing members.

PAY TYPE DISPLAYED: Annual Rate

	Established Ranges			Annual Current Paid Rates				Total Cash
	Range Minimum	Control Point	Range Maximum	Base Pay	Production Incentive	Individual Variable Cash	Other Variable Cash	
<b>Employee Weighted Average</b>	\$31,136	\$39,730	\$48,491	\$36,744	\$2,631	\$1,734	\$1,399	\$38,773
<b>Simple/Unweighted Average</b>	\$30,814	\$38,913	\$47,444	\$36,655	\$2,186	\$1,370	\$1,396	\$38,189
<b>Lowest</b>	\$22,880	\$26,203	\$32,895	\$22,851	\$50	\$75	\$86	\$24,222
<b>10th Percentile</b>	\$25,626	\$32,032	\$38,439	\$27,720	\$150	\$350	\$270	\$28,887
<b>25th Percentile</b>	\$26,304	\$33,738	\$40,477	\$30,569	\$369	\$860	\$713	\$31,990
<b>50th Percentile</b>	\$29,920	\$38,800	\$47,840	\$35,530	\$1,169	\$1,665	\$1,147	\$37,571
<b>75th Percentile</b>	\$34,350	\$42,937	\$53,768	\$41,376	\$4,441	\$2,521	\$2,229	\$44,593
<b>90th Percentile</b>	\$38,085	\$49,514	\$60,944	\$47,778	\$6,519	\$3,102	\$2,442	\$50,499
<b>Highest</b>	\$41,317	\$54,763	\$68,311	\$62,271	\$9,211	\$5,030	\$3,627	\$66,013
<b>Number Of Companies</b>	34	34	34	38	12	19	8	38
<b>Number Of Employees</b>	389	389	389	449	156	253	44	449
<b>Earning Mix (Only For Those Receiving Other Cash)</b>				94.2 %		4.1 %	0.6 %	100%
<b>Percentage of Total Employees Eligible</b>						81.5 %	33.0 %	
<b>Percentage of Companies With Eligible Employees</b>						65.8 %	39.5 %	
<b>Percentage of Eligible Employees Who Receive Payment</b>						69.1 %	29.7 %	
<b>Percentage of Total Employees Receiving Additional Cash</b>						56.4 %	9.8 %	
<b>Other Cash/Base Pay - All Employees</b>						2.7 %	0.4 %	
<b>Other Cash/Base Pay - Only Employees Receiving</b>						4.6 %	3.9 %	
<b>Salary Range Spread</b>	Weighted Average	55.9 %	Simple Average	54.6 %				
<b>FLSA Treatment</b>	Exempt		Nonexempt	100.0 %				

Empty Cell = No data or insufficient data for analysis