

# Financial Services Compensation Survey



20XX Edition: Detail Report  
Report ID = Sample

## 12041 BRANCH TELLER 1

**PRIMARY DUTIES & RESPONSIBILITIES:** Under close supervision performs assigned duties related to the handling of customer transactions such as receiving and disbursing funds, posting deposit and withdrawal transactions, preparing balances, and; opens new accounts and transfers existing accounts, where procedures are explicitly delineated and adherence to established practices is mandatory. Receives and pays out money. Maintains records of various transactions. Responsible for daily balancing of cash drawer. Cross-sells all services to new and existing customers by assessing customer needs and investigating which financial services can best satisfy those needs. May prepare and issue certified checks, money orders, traveler's checks and the like. May control safe deposit box access. May operate a variety of office equipment, such as automatic posting equipment, teller terminal, 10-key adder, calculator, checkwriter, postage machine, typewriter and photo check machine. Answers customer inquiries and handles arrangements for automatic withdrawals, monthly interest checks, transfers between accounts, free checking accounts and the like. Conducts credit card transactions. Experience & Training: Basic reading, writing; and arithmetical ability. No prior experience required. Entry level position; however, some general financial Institution background and knowledge of the Institutions' products and services is desirable.

PAY TYPE DISPLAYED: Annual Rate

	Established Ranges			Annual Current Paid Rates			Total LTI Value
	Range Minimum	Control Point	Range Maximum	Base Pay	Individual Variable Pay	Other Variable Pay	
<b>Employee Weighted Average</b>	\$19,080	\$25,085	\$31,252	\$24,708	\$451		\$24,905
<b>Simple/Unweighted Average</b>	\$21,046	\$25,616	\$31,011	\$25,320	\$33		\$25,566
<b>Lowest</b>	\$17,400	\$19,760	\$21,840	\$18,033	\$50		\$18,598
<b>10th Percentile</b>	\$17,400	\$23,500	\$28,500	\$21,740	\$97		\$22,067
<b>25th Percentile</b>	\$17,973	\$23,500	\$29,600	\$22,800	\$168		\$23,108
<b>50th Percentile</b>	\$18,720	\$24,265	\$30,000	\$24,960	\$320		\$24,960
<b>75th Percentile</b>	\$19,000	\$27,040	\$33,360	\$26,000	\$550		\$26,137
<b>90th Percentile</b>	\$23,816	\$27,040	\$35,300	\$27,245	\$922		\$27,595
<b>Highest</b>	\$30,800	\$38,500	\$46,200	\$40,014	\$6,601		\$40,714
<b>Number Of Companies</b>	10	10	10	10	8		10
<b>Number Of Employees</b>	984	984	984	988	432		988
<b>Earning Mix (Only For Those Receiving Other Cash)</b>				98.22%	1.77%		100%
<b>Percentage of Total Employees Eligible</b>					97.47%		
<b>Percentage of Companies With Eligible Employees</b>					80.0%		
<b>Percentage of Eligible Employees Who Receive Payment</b>					44.86%		
<b>Percentage of Total Employees Receiving Additional Cash</b>					43.72%		
<b>Other Cash/Base Pay - All Employees</b>					0.79%		
<b>Other Cash/Base Pay - Only Employees Receiving</b>					1.81%		
<b>Salary Range Spread</b>	Weighted Average	65.19%	Simple Average	49.07%			
<b>FLSA Treatment</b>	Exempt		Nonexempt	100.0%			

Empty Cell = No data or insufficient data for analysis