

Government Contractors Compensation Survey



Summary Report

PAY TYPE DISPLAYED: Annual Rate

WMG Job Title	Established Ranges			Annual Current Paid Rates				Sample Size	
	Range Minimum	Control / MidPoint	Range Maximum	Annual Base Pay 01 Jan	Actual Individual Variable Cash	Actual Other Variable Cash	Actual Total Cash	No. of Employees	No. of Companies
10 Chief Executive Officer (CEO)	\$280,389	\$401,783	\$541,854	\$422,589	\$352,789	\$94,595	\$572,920	87	80
11 Chief Operating Officer (COO)	\$207,585	\$302,470	\$412,306	\$299,815	\$208,696	\$63,289	\$400,311	60	52
12 Chief Financial Officer (CFO)	\$195,509	\$282,970	\$371,913	\$302,070	\$176,674	\$52,145	\$396,111	61	60
13 Chief Technology Officer (CTO)	\$169,452	\$242,088	\$321,774	\$225,592	\$92,734	\$82,380	\$37,394	28	24
14 Chief Information Officer (CIO)	\$161,475	\$225,365	\$288,355	\$237,545	\$94,023	\$167,344	\$302,467	33	32
15 General Counsel	\$185,998	\$262,726	\$349,544	\$268,966	\$126,774	\$73,110	\$356,726	60	48
16 Chief Engineering Officer	\$138,625	\$182,629	\$311,234	\$234,895	\$82,091		\$279,363	24	18
17 Chief Human Resources Officer	\$155,118	\$222,186	\$295,344	\$229,251	\$99,563	\$49,366	\$296,286	49	46
18 Chief Administrative Officer	\$142,585	\$210,446	\$292,284	\$214,119	\$13,615	\$35,552	\$260,528	36	26
19 Chief Ethics and Compliance Officer	\$153,049	\$198,612	\$270,615	\$133,433	\$69,819		\$244,161	12	12
71 Business Unit Mgr 1	\$99,228	\$140,339	\$181,000	\$131,511	\$19,317		\$157,790	85	17
72 Business Unit Mgr 2	\$101,515	\$139,691	\$177,900	\$151,489	\$18,043	\$45,336	\$161,896	150	18
73 Business Unit Mgr 3A (<\$20 Mil Rev)	\$118,328	\$172,743	\$241,164	\$195,180	\$34,643	\$31,762	\$204,143	210	36
74 Business Unit Mgr 3B (\$20-\$150M Rev)	\$136,874	\$190,174	\$246,824	\$202,464	\$41,636	\$24,848	\$233,847	464	45
75 Business Unit Mgr 3C (>\$150 Mil Rev)	\$147,384	\$199,071	\$293,483	\$239,709	\$107,054	\$24,940	\$306,556	146	27
1091 Security Support 1	\$27,013	\$33,569	\$45,234	\$37,007	\$1,049	\$943	\$37,490	165	33
1092 Security Support 2	\$22,980	\$40,526	\$51,146	\$35,869	\$949	\$1,210	\$36,172	534	47
1093 Security Support 3	\$16,430	\$50,850	\$65,274	\$49,609	\$1,101	\$1,576	\$50,108	380	55
1097 Security Support Supervisor	\$55,641	\$74,835	\$93,922	\$76,142	\$2,699	\$3,226	\$77,369	88	25
1211 Technical Librarian 1	\$39,288	\$53,016	\$65,246	\$47,312	\$1,388	\$1,569	\$47,697	69	17
1212 Technical Librarian 2	\$47,301	\$63,284	\$77,482	\$59,301	\$2,181	\$3,282	\$60,152	113	32
1213 Technical Librarian 3	\$57,465	\$77,791	\$95,854	\$73,924	\$1,871	\$3,866	\$75,455	96	27
1214 Technical Librarian 4	\$67,195	\$93,753	\$115,862	\$89,543	\$1,989	\$5,163	\$91,702	44	21
1218 Technical Librarian Mgr 1	\$73,299	\$97,879	\$120,549	\$96,708	\$2,135	\$6,645	\$98,062	24	15
1391 Intelligence Analyst 1	\$48,440	\$65,110	\$83,824	\$65,167	\$1,889	\$1,547	\$65,484	301	21
1392 Intelligence Analyst 2	\$59,072	\$79,119	\$98,687	\$76,568	\$2,356	\$2,820	\$77,137	804	27